

K23P 0115

Reg. No. :

Name :

IV Semester M.A. Degree (CBSS – Reg./Supple./Imp.) Examination, April 2023 (2019 Admission Onwards) Economics/Applied Economics/Development Economics ECO4E08 : BUSINESS ECONOMICS

Time : 3 Hours

Total Marks : 60

Answer all questions. All questions carry equal marks. Choose the correct answer.

PART – A

- 1. Business economics is
 - a) Economic theory only
 - b) Application of economic theory in to business practice
 - c) Macro economics only
 - d) None of the above
- 2. Managerial economics uses
 - a) Micro economics only
 - c) Both micro and macro economics
- 3. Implicit cost refers to
 - a) Marginal cost
 - b) Total average cost
 - c) Which is not recorded in the books of account
 - d) None of the above
- 4. An input should be so allocated that the value added by the last unit is the same in all cases
 - a) Opportunity Cost Principle
 - c) Incremental Principle

b) Equi-Marginal Principle

b) Macro economics only

d) None of the above

d) Discounting Principle

K23P 0115

-2-

- 5. In case of ______ demand, a slight change in the price will make greater change in demand.
 - a) Inelastic b) Relatively inelastic
 - c) Perfectly elastic d) Perfectly inelastic
- 6. Which of the following is not a survey method of demand forecasting ?
 - a) Consumers interview method b) Expert opinion method
 - c) Barometric method d) Collective opinion method
- 7. Price discrimination refers to
 - a) Selling the same commodity at same prices to buyers
 - b) Selling the same commodity at different prices to buyers
 - c) Selling the different commodity at same prices to buyers
 - d) None of the above
- 8. In economics, desire backed by purchasing power is known as
 - a) Utility b) Demand
 - c) Consumption

d) Scarcity

(8×1⁄2=4)

PART – B

Answer any eight questions. Each answer should not exceed one and a half pages.

- 9. What is micro economics ?
- 10. Distinguish between positive economics and normative economics.
- 11. Give the meaning of cross elasticity of demand.
- 12. Write the demand function.
- 13. Give the meaning of autonomous demand.
- 14. What is budget line?

-3-

- 15. Define demand forecasting.
- 16. What is sunk cost?
- 17. What is multi product pricing ?
- 18. What do you mean by Veblen good ?
- 19. Briefly explain the pricing policy in the public sector. (8×2=16)

PART - C

Answer any four questions. Each answer should not exceed two and a half pages.

- 20. Explain the concept of opportunity cost.
- 21. Discuss the various determinants of demand.
- 22. Explain different types of income elasticity of demand.
- 23. Explain various economies of scale.
- 24. Distinguish between marginal cost pricing and cost-plus pricing.
- 25. Explain the role of managerial judgement.

(4×5=20)

PART – D

Answer any two questions. Each answer should not exceed six pages.

- 26. Explain the nature and scope of business economics.
- 27. Explain the steps and methods of demand forecasting.
- 28. Elucidate the cost-output relationship in the short run.
- 29. Explain the need and the different stages of capital budgeting. (2×10=20)